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Gateway Commercial Realty Services (GCRS) Tenant Representation Service

What is Tenant Representation?

The act of having GCRS represent your business in the negotiation process with your landlord/lessor whether it be your initial lease or a lease renewal.

Why do you need Tenant Representation?

To gain the advantage of Commercial Real Estate experience and market knowledge on your side when negotiating with your landlord/lessor.

What will it cost?

There is no cost to the tenant. GCRS is paid by the landlord/lessor a small commission fee if a lease is presented, signed and closed between the landlord/lessor and the tenant.

The tenant wins when a better lease is negotiated in his behalf and the landlord/lessor wins when the new lease is signed and he gains a happy tenant.